

**TRUST AGREEMENT PLAN AT CLOVER HILL SCHOOL
RE: MIXED-AGE KINDERGARTEN TUITION**

Financial aid is part of Waldorf education beginning in the grades. Normally it does not apply to early childhood programs, including kindergarten. Clover Hill does intend to open a grade school in Norwalk in the future, and we expect to build a related scholarship fund. That will happen, over time, because we are committed to Rudolf Steiner's founding vision for Waldorf education which included the principle that no qualified applicant would be unable to attend for lack of means.

In the meantime, however, is there a way we can assist parents who want to enroll their children in our Mixed-Age Kindergarten but are not able to commit to any of the regular payment plan options? The question is particularly pressing, of course, because of difficulties parents are facing due to current negative economic conditions. Clover Hill also faces difficulties because of our limited resources as a new program.

Introducing Clover Hill Trust Agreements

Our response is a "Trust Agreement Option". It is a novel approach without an exact precedent in the Waldorf system, but one we are willing to work on with interested parents representing a limited portion of the total class. We will determine whether this Option will be available in the future on a year-to-year basis.

The plan is to develop a customized payment arrangement when the regular tuition and payment schedules will prevent a family from accepting our offer of acceptance. This will be accomplished through confidential discussion between the parent(s) and our Managing Director.

The name "Trust Agreement" is significant. It signifies that any arrangement we agree to is based on total trust in each applicant, the information provided and the commitments made.

In contrast to scholarship programs, we will not require financial statements and tax returns, etc. We do require candid discussion and disclosure of sufficient information about the situation so that Clover Hill can make a valid assessment of the Trust Agreement arrangement which offers greatest potential for success, both for the family and the School.

We offer the Trust Agreement Option based on two important principles:

- First, tuition income is critical in private education. However, rarely is it sufficient to nourish a vibrant school, particularly a new one. We also need the active involvement of parents and all other members of the Clover Hill community plus an effective development program. That's why we ask parents for a genuine commitment of time, energy, talent and all other means of support to promote the interests and meet the needs of the School.

- Second, solid enrollment is important. It validates the School in the eyes of prospective parents, potential donors and all other observers who are judging our progress. In short, each enrollment has value to us beyond the resulting tuition. Accordingly, we can consider a limited number of admissions with payment of tuition to be made according to a tailored agreement.

If these principles make sense to you and you are prepared to make the necessary commitment as a parent to Clover Hill, you are welcome to explore the Trust Agreement Option.

Procedure to Establish a Trust Agreement

1. Call 203-661-6484 and indicate your interest in a meeting to discuss a Trust Agreement.
2. The Managing Director will contact you to set an appointment.
3. During the meeting you will be able to discuss your present and projected situation, payment options, the required minimum, and the schedule for your payment of the amount to which you commit.
4. You can also discuss Tuition Offset Opportunities such as services or other resources of potential value to the School that you can bring to bear.